## A SMITHIAN ANALYSIS OF THE COLOMBIAN ECONOMIC GROWTH

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Based on his analysis of the first industrial revolution, Adam Smith (1776) stated that the division of labour and the extent of the market are both key determinants of economic development.

#### **DIVISION OF LABOUR**

(Productive Diversification)

"The greatest improvement in the productive powers of labour, and the greater part of the skill, dexterity, and judgement with which it is anywhere directed, or applied, seem to have been the effects of the division of labour" (Smith 1776, I, I [1910, I, 4]).

# TECHNICAL DIVISION OF LABOUR (The pin factory)

SOCIAL DIVISION OF LABOUR

 $\downarrow$ 

**PRODUCTIVITY** 

"The division of labour (...) so far as it can be introduced, occasions, in every art, proportionable increase in the productive powers of labour. The separation of different trades and employments from one another seems to have taken place in consequence of this advantage. This separation, too, is generally carried furthest in those countries which enjoy the highest degree of industry and improvement; what is the work of one man in a rude state of society being generally that of several in an improved one" (Smith, 1776, I, I [1910, I, 5-6]).

#### **EXTENT OF THE MARKET**

(Purchasing Power or Effective Demand)

"As it is the power of exchanging that gives occasion to the division of labour, so the extent of this division must always be limited by the extent of that power, or, in other words, by the extent of the market. When the market is very small, no person can have any encouragement to dedicate himself entirely to one employment (...). There are some sorts of industry, even of the lowest kind, which can be carried out on nowhere but in a great town" (Smith 1776, I, III [1910, I, 15]).

"No society can surely be flourishing and happy, of which the far greater part of the members are poor and miserable" (Smith 1776, I, VIII [1910, I, 70]).

Short- and long-run effects of effective demand

# A Smithian Analysis of the Colombian Economic Growth The Importance of Productive Diversification and

**Effective Demand for Economic Development** 

Smith (1776), Young (1928), Leontief (1943), Rosentein-Rodan (1943), Nurkse (1953), Prebisch (1951), Hirschman (1958), Fajnzilber (1983), Chenery (1975, 1986), Romer (1987, 1990), Murphy-Shleifer-Vishny (1989a y 1989b), CEPAL (1990, 2010), Landes (1998), Haussman (2006), Rodrik (2007), United Nations (2007), etc.

#### **INSTITUTIONAL CONDITIONS**

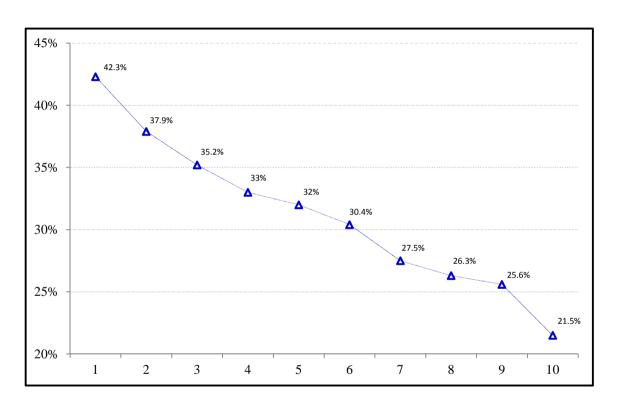
Smith proposed that markets do not work without a functional institutional context. He claimed that the government duties for the general well-being of individuals and the best operation of firms are the following: 1) the protection of citizens from violence, 2) the administration of justice, and 3) provision of public works and the public institutions of social interest.

#### **PROPERTY RIGHTS**

"Commerce and manufactures can seldom flourish long in any state which does not enjoy a regular administration of justice, in which the people do not feel themselves secure in the possession of their property, in which the faith of contracts is not supported by law, and in which the authority of the state is not supposed to be regularly employed in enforcing the payment of debts from all those who are able to pay. Commerce and manufactures, in short, can seldom flourish in any state in which there is not a certain degree of confidence in the justice of government" (Smith 1776, V, III [1910, II, 392-393]).

#### THE COLOMBIAN ECONOMY

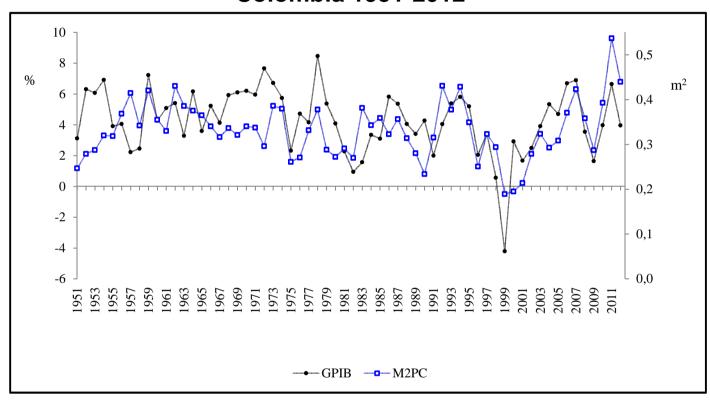
Figure 1
Relative Expenditure on Housing and Ancillary Services by Income Deciles
Colombia 24 Cities



**Source**: ENIG 2006-2007 (DANE).

The population of the 24 major Colombian cities spends on average 27% of their income on housing and ancillary services (water, electricity, gas and other fuels), 21.4% is spent on accommodation.

Figure 2
Economic Growth Rate and New Housing Supply per Urban Inhabitant
Colombia 1951-2012



**Source**: Own processing, DANE and CEPAL.

#### TIME SERIES ANALYSIS

Table 1 Linear Econo Colombia 19		n Regressions	(GPIB)	Table 2 Interactive Economic Growth Regressions (GPIB) Colombia 1955–2012				
Variable\ Regression	(1)	(2)	(3)	Variable\ Regression	(4)	(5)	(6)	
C	25.02 (16.77)	0.85 (1.76)	-0.38 (1.57)	C	3.58 (4.75)	1.47** (0.56)	0.79 (0.79)	
R	-2.42** (1.19)	-2.84*** (0.95)	-2.99*** (0.73)	R	-2.73** (1.11)	-3.01*** (0.65)	-3.22*** (0.73)	
GK	0.50** (0.20)	0.69*** (0.13)	0.70*** (0.12)	GK	0.55*** (0.20)	0.72*** (0.14)	0.74*** (0.13)	
D71-79	-0.42 (0.90)			D71-79	-0.36 (0.92)			
D80-90	0.69 (2.02)			D80-90	<b>0.39</b> (1.87)			
D91-00	-2.04 (2.51)	-1.74*** (0.40)	-1.53*** (0.35)	D91-00	-1.58 (2.18)	-1.90*** (0.43)	-1.67*** (0.37)	
D01-12	-1.07 (2.93)			D01-12	0.067 (2.19)			

Table 1 Linear Economic Growth Regressions (GPIB) Colombia 1955–2012				Table 2 Interactive Economic Growth Regressions (GPIB) Colombia 1955–2012			
Variable\ Regression	(1)	(2)	(3)	Variable\ Regression	(4)	(5)	(6)
MIN	-56.91 (47.67)			MIN*M2PC	-98.09 (155.75)		
VIVOS	-50.73 (34.70)			VIVOS*M2PC	-84.94 (93.03)		
AGROIND	-18.89 (41.95)			AGROIND*M2PC	15.03 (108.63)		
MATPRIM	118.83** (57.32)	100.17*** (21.85)	109.46*** (19.03)	MATPRIM*M2PC	387.05** (162.25)	317.45*** (69.53)	340.24*** (56.91)
BK	71.63 (71.79)			BK*M2PC	261.04 (163.35)		
CONST	-68.25 (73.22)			CONST*M2PC	-71.49 (217.37)		
TRANSP	-158.03 (97.75)	-106.75*** (21.00)	-102.97*** (18.52)	TRANSP*M2PC	-470.99* (275.33)	-347.83*** (53.47)	-334.50*** (58.58)
PUB	-241.14* (132.36)	-71.92*** (15.28)	-74.97*** (13.35)	PUB*M2PC	-550.39 (373.55)	-225.92*** (36.14)	-231.52*** (39.32)
GOB	47.74 (58.02)			GOB*M2PC	61.18 (162.11)		

Table 1 Linear Econo Colombia 195		Regressions (	GPIB)	Table 2 Interactive Economic Growth Regressions (GPIB) Colombia 1955–2012			
Variable\ Regression	(1)	(2)	(3)	Variable\ Regression	(4)	(5)	(6)
CIO	12.90 (33.92)			CIO*M2PC	49.49 (87.54)		
FIN	-71.54 (57.03)			FIN*M2PC	-88.64 (161.62)		
M2PC	8.13 (20.93)	7.68** (3.16)	8.33*** (2.38)	M2PC	20.22075 (58.05)		
M2PC <sup>2</sup>	6.02 (24.26)			M2PC 2	33.21975 (27.36211)	18.74*** (3.27)	16.67*** (4.67)
SEC	-0.40 (0.27)			SEC	-0.11 (0.21)		
НОМ	-0.014 (0.033)			НОМ	-0.016 (0.04)		
AR(3)		-0.31** (0.13)		<b>AR</b> (3)		-0.33** (0.14)	
GPIB(-2)			0.14** (0.06)	<b>GPIB</b> (-2)			0.13* (0.07)
GPIB(-3)			-0.13** (0.06)	<b>GPIB(-3)</b>			-0.14** (0.07)

Table 1				Table 2				
Linear Econo	omic Growth	n Regressions	s (GPIB)	<b>Interactive Economic Growth Regressions (GPIB)</b>				
Colombia 19	55–2012			Colombia 1955–2012				
<b>Variable</b> \	(1)	(2)	(2)	<b>Variable</b> \	(4)	(5)	(6)	
Regression	(1)	(2)	(3)	Regression	(4)	(5)	(6)	
Obs.	58	58	58	Obs.	58	58	58	
$\mathbb{R}^2$	0.764214	0.734590	0.678238	R2	0.761224	0.747348	0.690847	
Adjusted R <sup>2</sup>	0.626672	0.691258	0.617908	Adjusted R2	0.621937	0.706099	0.632881	
Akaike	3.605494	3.275568		Akaike	3.618095	3.226305		
Schwarz	4.387041	3.595292		Schwarz	4.399643	3.546029		

Source: Own estimations

#### TIME SERIES ANALYSIS

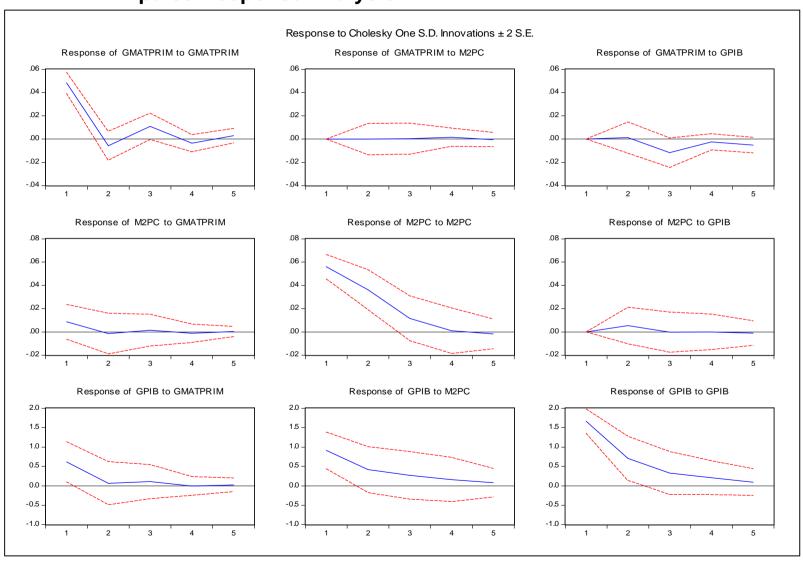
Table 3
Fixed capital growth regressions

Variable\ Regression	(7)	(8)	(9)
C	1.380940***	1.485923***	1.302668***
C	(0.443988)	(0.288699)	(0.319548)
R	-1.558410***	-1.573289***	-1.614264***
K	(0.294171)	(0.283970)	(0.455859)
GKF(-1)	0.740430***	0.735786***	0.764946***
GKF(-1)	(0.036003)	(0.038055)	(0.055658)
DEV	-0.028407***	-0.028559***	-0.028507***
DEV	(0.006754)	(0.006869)	(0.006795)
D01-12	1.048755***	1.020992***	0.930363***
D01-12	(0.166620)	(0.142096)	(0.224071)
НОМ	0.002198		
HOW	(0.009007)		
SEC	-0.195427***	-0.185888***	-0.163880***
SEC	(0.053341)	(0.032438)	(0.046155)
Observations	58	58	58
$\mathbb{R}^2$	0.882383	0.882098	0.881076
Adjusted R <sup>2</sup>	0.868546	0.870761	0.869641
Akaike	2.039499	2.007437	
Schwarz	2.288173	2.220586	
DW	1.818316	1.808727	1.827752

Source: Own estimations

#### **IMPULSE-RESPONSE ANALYSIS**

**Table 4 Impulse-Response Analysis** 



Source: Own estimations

- GMATPRIM and M2PC seem to have a contemporary positive and significant impact on the economic growth rate (GPIB).
- GPIB seems to follow an autoregressive process of order 1: the growth rate seems to persist for one year in a significant way.

#### **CONCLUSIONS**

- The State must recover or enhance its role as provider of quality public goods.
- Without neglecting the administration of justice and the general provision of public works and public institutions of social interest, it is essential to recover the industrial policy for increasing the productive diversification with high technological intensity.
- It is necessary to promote the accumulation of fixed capital and human capital.

#### **CONCLUSIONS**

- It is compulsory to develop the multimodal infrastructure of transport.
- The infrastructure of public utilities should be commensurate with the population needs and the firms demand.
- Property rights should be firmly protected.
- Last but not least, the population purchasing power must be enhanced.
  - → Quality job creation
  - → Income redistribution

#### **CONCLUSIONS**

The fight against poverty as a social objective does not only stem from a claim for equity and justice, but also from economic efficiency: the population purchasing power is a fundamental condition for sustained economic growth.

## **Gracias**